ENERGY STAR® SUMMARY OF LIGHTING PROGRAMS





AUGUST 2018 UPDATE

The U.S. Environmental Protection Agency (EPA) is pleased to provide the 2018 ENERGY STAR® Summary of Lighting Programs (Summary). The Summary provides an overview of a variety of programs offered by utilities and other energy efficiency program sponsors in the United States to promote ENERGY STAR certified lamps and luminaires, decorative light strings, and ceiling and ventilating fans with light kits. The Summary includes information provided by energy efficiency program sponsors and describes their current program offerings for 2018-2019 and beyond.

Each ENERGY STAR lighting program is summarized with a focus on incentives (e.g., mail-in rebates, buy-downs, and instant rebates), program contacts, and other relevant program details. Participation in the Summary is voluntary and therefore may not represent all promotions and incentives available across the country. The information in this Program Summary is current as of July 1, 2018; more current or additional information may be available at www.energystar.gov/rebatefinder.

The Summary of Lighting Programs is divided into the following sections:

- 1. Executive Summary
- 2. Program Budget Map, National Promotion Charts and Graphs An overview of promotion types for lighting programs across the United States.
- 3. **Program Information** An overview table of current lighting promotions organized by state and partner.
- 4. **Partner Contact Directory** Program websites, hotlines, and contact information for program managers.

If you have any questions or comments about the ENERGY STAR Summary of Lighting Programs, please contact Nora Lovrien Buehler at ICF, at nora.lovrienbuehler@icf.com or 202-862-1589.

Table of Contents

| Executive Summary. | 2 |
|---|----|
| Lighting Program Budget Map | 4 |
| National Lighting Promotion Charts and Graphs | 5 |
| Lighting Program Information | 8 |
| Partner Contact Directory | 20 |

¹ Lamps and luminaires are referred to by partners typically as bulbs and fixtures respectively and are used interchangeably in the document.

Executive Summary

The 2018 ENERGY STAR Summary of Lighting Programs (Summary) presents information submitted by 116 energy efficiency program sponsors from across the United States, including 11 "umbrella organizations" and statewide programs running promotions on behalf of or in conjunction with 191 cooperative or municipal utilities and investor-owned utilities. Partners have provided information about 666 individual product incentive and promotions for ENERGY STAR certified lighting products including light emitting diode (LED) lamps and luminaires; decorative light strings; and ceiling and ventilation fans and components sold separately, such as light kits. Some energy efficiency program sponsors chose to submit information about a variety of other lighting technologies, such as commercial lighting technologies, which are not covered by an ENERGY STAR product specification. To improve the accuracy of available promotions nationwide, information submitted under umbrella organizations has been accounted for individually for each member utility, unless otherwise indicated as a statewide or centrally-administered program.

From the information submitted by energy efficiency program sponsors, highlights include:

Program Budgets – Partners were asked to categorize their program budgets into buckets demonstrating order of magnitude and range (e.g., less than \$50K, \$50-\$250K, \$250K-\$1 Million). To calculate state totals and the national total, the mid-point of each bucket range was taken and multiplied by the total number of partner programs identifying with a given bucket. Since exact budget information has not been provided, nor have all partners given budget information (see the "Lighting Program Budget Map" on page 4 for more details), a precise total cannot be determined. In 2018, based on the mid-point calculation, lighting programs were funded at about \$438 Million, which is down from almost \$502 Million in 2017 and \$523 Million in 2016. The decrease may be explained by the decline in overall incentives (2017 = 822, 2016 = 892) led by the essential disappearance of compact fluorescent lamp (CFL) incentives, along with shrinking lighting programs in some states, and/or because partners have elected not to provide budget data.

Promotions by Dollar Amount – Typical consumer-focused promotion amounts for light bulbs in 2018 range from \$0.25-\$40 range for LEDs. Average promotion amounts for luminaires in 2018 is about \$10.50, but some go up to \$249 (commercial). The average incentive amount decreased for all categories from 2017 to 2018, except for decorative light strings. The largest decline was for LED luminaires (50%, from just under \$21 in 2017 to just over \$10.50 in 2018). LED bulbs also saw a substantial decline of approximately 31% (\$7.42 to \$5.13 in 2017) See "Average Promotion Amount for ENERGY STAR Lighting Products 2013-2018" on page 5 for more detail on average incentive values. Please note, calculations from 2017 average incentive amounts have been recalculated to be consistent with the current year and years preceding 2017.

Promotions by Product – LED lamps maintained a significant presence in 2018 with 367 (366 in 2017), while CFL programs disappeared in 2018. LED technology (lamps and luminaires) make up 78% of total incentives. See "2018 ENERGY STAR Lighting Promotions by Product Type" on page 5 and "ENERGY STAR Lighting Promotions by Product Type 2013-2018" on page 6 for more detail.

Promotions by Type – Partners use a variety of methods to promote lighting products. In 2018, the most common promotion type is a mail-in rebate with 68%. This is attributable to the large number of small cooperative and municipal utilities included in this Summary. Buy-down programs, instant rebates, and mid-stream or upstream incentives, which result in price reductions at point of sale, remain significant with about 31% of total promotions. Investor-owned utility and statewide programs (serving the majority of customers and having larger program budgets) favor collaborative buy-down programs. See "2018 ENERGY STAR Lighting Promotions by Incentive Type" on page 6 for more detail.

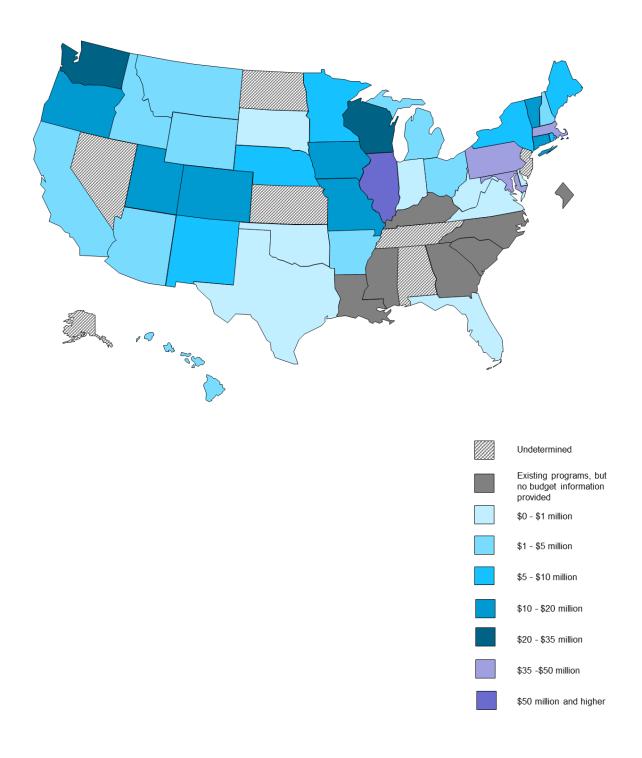
Promotions by Region – The Midwest region has the greatest number of lighting promotions with 499 (2017 = 587). The West and Northeast regions follow the Midwest with 58 and 39 (2017 = 87 and 39 respectively). The Mid-Atlantic region increased slightly from 29 in 2017 to 30 in 2018, while both the

Southwest and Southeast decreased from 44 to 23 and from 36 to 17, respectively. See "2018 ENERGY STAR Lighting Promotions by Type and Region" on page 7 for more detail.

Lighting Program Budget Map

The map below shows program budgets for lighting programs by state as reported by the energy efficiency program sponsors.

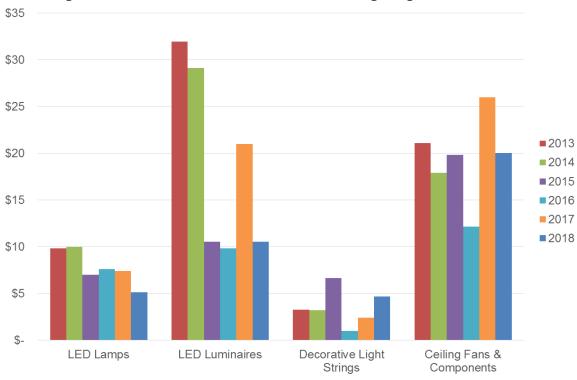
NOTE: Energy efficiency program sponsors in the "undetermined" states may implement lighting promotion programs in 2018 and beyond, but were unable or did not elect to provide budget information. Likewise, states highlighted in color may not represent all the partner program budgets, as partners in those states also may have elected not to provide budget information. See the individual program entries for details.



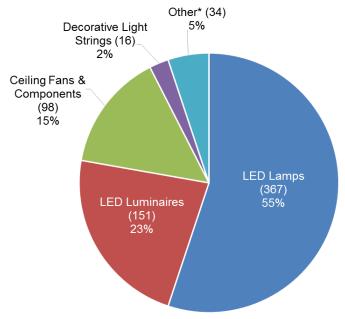
National Lighting Promotion Charts and Graphs

Percentages have been rounded to the nearest whole number for values over 2%. Totals may not equal 100%.

Average Promotion Amount for ENERGY STAR Lighting Products 2013-2018

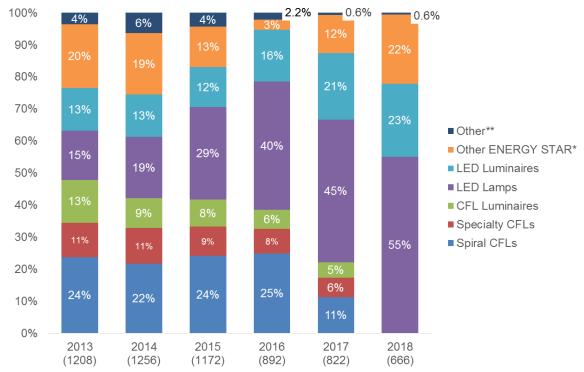


2018 ENERGY STAR and Energy-Efficient Lighting Promotions by Product Type (Totals listed in parentheses)



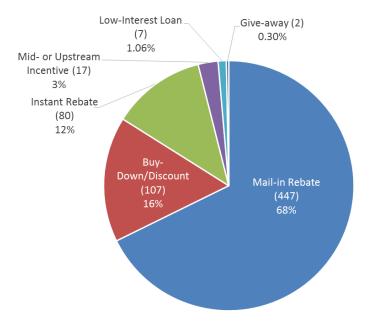
^{*} The "Other" category is comprised primarily of commercial light fixtures. See the "Lighting Program Information" for individual partner details.

ENERGY STAR and Energy-Efficient Lighting Promotions by Product Type 2013-2018 (Annual totals listed in parentheses)



^{*} The "Other ENERGY STAR" category is comprised of ENERGY STAR decorative light strings and ceiling and vent fans. See the "Lighting Program Information" for individual partner details.

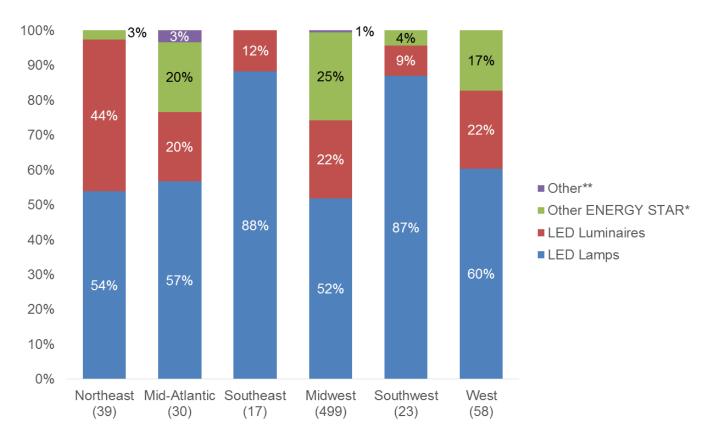
2018 ENERGY STAR and Energy-Efficient Lighting Promotions by Incentive Type (Totals listed in parentheses)



NOTE: The large percentage of mail-in rebates is attributable to the significant number of small cooperative and municipal utilities included in this Summary. Investor-owned utility and statewide programs (serving the majority of customers and having larger program budgets) favor collaborative buy-down and instant rebate programs.

^{**} The "Other" category is comprised primarily of commercial lighting products.

2018 ENERGY STAR and Energy-Efficient Lighting Promotions by Type and Region (Regional totals listed in parentheses)



^{*} The "Other ENERGY STAR" category is comprised of ENERGY STAR decorative light strings, and ceiling and vent fans. See the "Lighting Program Information" for individual partner details.

^{**} The "Other" category is comprised primarily of commercial lighting products, such as flourescent T-8 or T-5, High Bay lighting, and occupancy sensors.

Lighting Program Information

The table below provides information on products being promoted around the country by energy efficiency program sponsors. The information is organized by state. Please contact the program sponsor representative, found in the Partner Contact Directory following this section, to learn more about partnership opportunities. Members of umbrella organization are listed as footnotes.

| STATE | PARTNER NAME | PROGRAM BUDGET | TARGET POPULATION | PRODUCTS | INCENTIVE AMOUNT | INCENTIVE TYPE | START DATE | END DATE |
|-------|--|-----------------------|----------------------------|---------------------------------|---------------------|----------------------------------|---------------|-------------|
| AR | American Electric Power - Southwestern Electric Power Company (AEP SWEPCO) | \$250K-\$1 Million | 100K Residential | LED Light Bulbs | \$1-\$6 | Instant Rebate | Ongoing | |
| AR | Entergy Arkansas | \$1-\$5 Million | 580K Residential | LED Light Bulbs | \$1-\$3 | Mid- or Upstream Incentive | 1/1/18 | 12/31/18 |
| AZ | Salt River Project | \$1-\$5 Million | 870K Residential | LED Light Bulbs | \$1-\$3 | Buy-Down/ Discount | 3/1/08 | 4/30/19 |
| AZ | Tucson Electric Power (TEP) | Not provided | 400K Residential | LED Light Bulbs | \$3-\$4 | Buy-Down/ Discount | 7/1/15 | Ongoing |
| AZ | Unisource Energy Services | Not provided | 90K Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | Ongo | ping |
| | | | | LED Light Bulbs | \$3-\$10 | | | |
| 0.4 | Alameda | \$250k-\$1 | 29K Residential | LED Light Fixtures | \$8-\$15 | Instant Rebate | 0 | . Cara |
| CA | Municipal Power | Million | | Decorative Light Strings | \$3 | | Ongo | bing |
| | | | 4k Commercial | LED Light Fixtures | \$0.23/kWh | Mail-In Rebate | | |
| CA | Burbank Water and Power | \$50K- \$250K | 43K Residential | Ceiling Fans & Components | \$15-\$25 | Mail-In Rebate | Ongo | ping |
| CA | Glendale Water & Power | \$250k-\$1 Million | 73K Residential | Ceiling Fans & Components | \$15-\$25 | Bill Credit | Ongo | ping |
| | Lodi Electric | \$50K- | 26K | LED Light Bulbs | \$10 | Mail-in | | |
| CA | Utility | \$250K | Residential | Ceiling Fans & Components | \$50 | Rebate | 8/1/15 | Ongoing |
| CA | Lompoc City | Not | Residential | LED Light Bulbs | Up to \$10 | Bill Credit | Ongo | sin a |
| CA | Electric | provided | Residential | Decorative Light Strings | Up to \$4 | Bill Credit | Ongo | Jing |
| CA | Pacific Gas and Electric Company | Not provided | 5.7 million Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | 3/1/18 | 6/30/18 |
| CA | Pacific Power | \$250K-\$1 Million | 40K Residential | LED Light Bulbs | \$0.50-\$3 | Buy-Down/ Discount | Ongo | ping |
| CA | Pasadena Water & Power | \$50K- \$250K | 55K Residential | Ceiling Fans & Components | \$30-\$35 | Mail-In Rebate | Ongo | ping |
| CA | Riverside Public Utilities | \$250K-\$1 Million | | LED Light Bulbs | \$11-\$15 | Instant Rebate | Ongo | oing |

| STATE | PARTNER NAME | PROGRAM BUDGET | TARGET POPULATION | PRODUCTS | INCENTIVE AMOUNT | INCENTIVE TYPE | START DATE | END DATE |
|-------|--|-----------------------|--|---------------------------------|--|-----------------------|---------------|-------------|
| | | | 105K Residential & Commercial | Ceiling Fans & Components | \$25 | Mail-in Rebate | | |
| 0.4 | Sacramento | \$250K-\$1 | 600K | LED Light Bulbs | Varies | Buy-Down/ | 4/4/40 | 40/00/40 |
| CA | Municipal Utility District | Million | Residential | LED Light Fixtures | Varies | Discount | 1/1/18 | 12/30/18 |
| CA | San Diego Gas and Electric | Not provided | 1.4 Million Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | 3/1/18 | 6/30/18 |
| CA | Silicon Valley Power, City of Santa Clara, CA | Less than \$50K | Residential | Ceiling Fans & Components | \$35 | Mail-In Rebate | 7/1/09 | 6/30/19 |
| CA | Southern California Edison Company | Not provided | 4.3 Million Residential & Commercial | LED Light Bulbs | Varies | Buy-Down/ Discount | 3/1/18 | 6/30/18 |
| CA | Turlock Irrigation District | Not provided | Residential | LED Light Bulbs | \$10 Rebate for every \$20 spent | Mail-In Rebate | 1/1/17 | Ongoing |
| со | Colorado Springs Utilities | \$1-\$5 Million | 185K Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | 1/1/18 | 12/31/18 |
| со | Fort Collins Utilities | \$250K-\$1 Million | 107K Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | Ongo | ping |
| СО | Gunnison County Electric | Less than | 7.5K Residential & | LED Light Bulbs | 50% of cost of bulb, up to \$8 | Mail-In | Ongo | ning |
| | Association, Inc. | \$50K | Commercial | LED Light Fixtures | 50% of cost of fixture, up to \$8 | Rebate | Chigolity | |
| со | Holy Cross Energy | \$1-\$5 Million | 45K Residential | LED Light Bulbs | \$5, up to \$250/customer | Mail-In Rebate | 1/1/18 | Ongoing |
| СО | La Plata Electric Association | \$50K- \$250K | 41K Residential & Commercial | LED Light Bulbs | Up to \$8 | Mail-In Rebate | Ongo | ping |
| со | Loveland Water and Power | \$50K- \$250K | 29K Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | Ongo | oing |
| СО | Platte River Power Authority | \$50K- \$250K | 124K Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | Ongo | ping |
| со | Xcel Energy | \$5-\$10 Million | 1.3 Million Residential | LED Light Bulbs | Up to \$3 | Buy-Down/ Discount | 1/1/17 | 12/31/18 |
| СТ | Eversource | \$10-\$20 | 1.2 million | LED Light Bulbs | Up to \$4 | Buy-Down/ | 1/1/18 | 12/31/18 |
| CI | (CT) | Million | Residential | LED Light Fixtures | Up to \$10 | Discount | 171710 | 12/31/10 |
| СТ | The United | \$250K-\$1 | _ 290K | LED Light Bulbs | Up to \$4 | Buy-Down/ | 1/1/18 | 12/31/18 |
| | Company | Million | Residential | LED Light Fixtures | Up to \$10 | Discount | ., ,, ,, | 12/01/10 |
| DC | DC Sustainable | Not | Residential | LED Light Bulbs | \$4 | Buy-Down/ | 10/1/17 | 3/31/18 |
| | Energy Utility | provided | reordential | LED Light Fixtures | \$6 | Discount | 10, 11 11 | 3,51,10 |

| STATE | PARTNER NAME | PROGRAM BUDGET | TARGET POPULATION | PRODUCTS | INCENTIVE AMOUNT | INCENTIVE TYPE | START DATE | END DATE |
|-------------------------|---|-----------------------|--------------------------------------|---------------------------|--|----------------------------------|---------------|-------------|
| | Efficiency Smart ¹ | \$250K-\$1 | | LED Light Bulbs | Up to \$10 | Instant Rebate | | |
| DE | (Representing 4 communities) | Million (Combined) | Residential | Ceiling Fans & Components | \$15 | Mail-In Rebate | 1/1/18 | 12/31/18 |
| FL | JEA | \$250K-\$1 Million | 360K Residential | LED Light Bulbs | \$1.50 | Buy-Down/ Discount | Ongo | ping |
| FL | Kissimmee Utility Authority | \$50K- \$250K | 64K Residential | LED Light Bulbs | 50% off, up to \$50 | Mail-in Rebate | Ongo | oing |
| GA | Georgia Power | Not provided | 2 Million Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | 1/1/14 | Ongoing |
| | | Not provided | Residential | LED Light Bulbs | \$2-\$3 | Mid- or Upstream Incentive | 7/1/17 | 6/30/18 |
| | | | | LED Light Bulbs | \$1.50-\$50 | Mid- or Upstream Incentive | 7/1/17 | 6/30/19 |
| HI | Hawaii Energy | Not provided | Commercial | LED Light Fixtures | \$15-\$50 | Mid- or Upstream Incentive | 7/1/17 | 6/30/19 |
| | | | | LED Light Bulbs | \$1.50-\$50 | Mail-In Rebate | 7/1/17 | 6/30/19 |
| | | | | LED Light Fixtures | \$15-\$50 | Mail-In Rebate | 7/1/17 | 6/30/19 |
| IA | Alliant Energy | Less than \$50K | Commercial | LED Light Bulbs | Up to \$10 | Mail-in Rebate | 1/1/14 | 12/31/18 |
| 10 | Central Iowa Power | \$5-\$10 | Desidential | LED Light Bulbs | Varies | Buy-Down/ Discount | 1/1/18 | 12/31/18 |
| IA | Cooperative ² (Representing 12 utilities) | Million | Residential | LED Light Fixtures | \$5-\$60 | Mail-In Rebate | 1/1/18 | 12/31/18 |
| | Linn County | A.L. | 0014 | LED Light Bulbs | Up to \$10 | Buy-Down/ Discount | | |
| IA | Rural Electric Cooperative | Not provided | 28K Residential | LED Light Fixtures | 50% rebate, up to \$10 per fixture | Mail-in Rebate | 1/1/18 | 12/31/18 |
| IA | MidAmerican Energy | \$1-\$5 Million | Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | 1/1/18 | 12/31/18 |
| IA | Spencer Municipal Utilities | \$250K-\$1 Million | 11.2K Residential & Commercial | LED Light Bulbs | \$10 | Mail-in Rebate | 1/1/18 | 12/31/18 |
| IA, MN, ND, SD | Missouri River Energy Services³ (Representing 61 communities) | Not provided | Residential | LED Light Bulbs | \$2-\$4 | Mail-In Rebate | Ongo | ping |
| | Heartland Consumers | \$50K- \$250K | Commercial | LED Light Bulbs | \$15 | | | |
| IA, MN, SD, KS | Power District ⁴ (Representing | Not | D 11 11 | LED Light Fixtures | \$5 | Mail-in Rebate | Ongo | ping |
| SD, KS | 31 communities) | provided | Residential | LED Light Bulbs | \$3 | | | |
| ID | Rocky Mountain Power, Inc. | \$250K-\$1 Million | 66K Residential | LED Light Bulbs | Up to \$18 | Buy-Down/ Discount | Ongo | bing |

| STATE | PARTNER NAME | PROGRAM BUDGET | TARGET POPULATION | PRODUCTS | INCENTIVE AMOUNT | INCENTIVE TYPE | START DATE | END DATE |
|-----------|---------------------------------------|----------------------|----------------------------|---------------------------------------|---------------------|----------------------------------|---------------|-------------|
| ID, MT, | Bonneville | \$1-\$5 | 8 Million | LED Light Bulbs | \$4-\$9 | Buy-Down/ | | - / / |
| OR, WA | Power Administration | Million | Residential | LED Light Fixtures | \$5-\$15 | Discount | 10/1/16 | 9/30/18 |
| ID OD | Idaho Power | Not | 360K | LED Light Bulbs | Maxica | Buy-Down/ | 0.5 | .: |
| ID, OR | Company | provided | Residential | LED Light Fixtures | Varies | Discount | Ongo | oing |
| | | | Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | | |
| IL | Ameren Illinois | Not provided | Commercial | LED Light Bulbs | Varies | Mid- or Upstream Incentive | 1/1/18 | 12/31/18 |
| | | | Commordia | LED Light Fixtures | vanos | Mail-In Rebate | | |
| | | | | LED Light Fixtures | \$4-\$5 | Instant | | |
| | Common annua alth | \$35-\$50 Million | 3.4 Million Residential | LED Light Bulbs | \$1.75-\$4 | Rebate | | |
| IL | Commonwealth Edison (ComEd) | | | Ventilation Fans without Lights | \$25 | Mail-In Rebate | 1/1/18 | 12/31/18 |
| | | \$10-\$20 Million | Commercial | LED Light Bulbs | \$2-\$9 | Mid- or Upstream Incentive | | |
| IL | MidAmerican | Not | Residential | LED Light Bulbs | Varies | Mail-in | 1/1/18 | 12/31/18 |
| IL | Energy | provided | Residential | LED Light Fixtures | valles | Rebate | 1/1/10 | 12/31/10 |
| IN | Duke Energy | Not | 82K | LED Light Bulbs | Varies | Buy-Down/ | 1/1/16 | Ongoing |
| | Duke Energy | provided | Residential | LED Light Fixtures | vanes | Discount | 171710 | Origoning |
| IN | Indianapolis Power & Light | Not provided | Residential | LED Light Bulbs | Varies | Instant Rebate | 1/1/18 | 12/31/18 |
| IN | Northern Indiana Public Service | \$50K- \$250K | 400K | LED Light Bulbs | Varies | Buy-Down/ | 1/1/15 | 12/31/18 |
| | Company (NIPSCO) | Less than \$50K | Residential | LED Light Fixtures | vanos | Discount | ., ,, ,, | 12/01/10 |
| KY | Duke Energy | Not provided | Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | 1/1/18 | 12/31/18 |
| LA | Entergy New Orleans | Not provided | Residential | LED Light Bulbs | \$3-\$6 | Mail-in Rebate | 1/1/18 | 12/31/18 |
| LA | Entergy New Orleans (Algiers) | Not provided | Residential | LED Light Bulbs | \$3-\$6 | Mail-in Rebate | 1/1/18 | 12/31/18 |
| MA | Mass Save ⁵ (Representing | \$35-\$50 | Varies | LED Light Bulbs | Up to \$6 | Buy-Down/ | 1/1/18 | 12/31/18 |
| IVIA | 5 utilities) | Million | Valles | LED Light Fixtures | Up to \$10 | Discount | 1/1/10 | 12/31/10 |

| STATE | PARTNER NAME | PROGRAM BUDGET | TARGET POPULATION | PRODUCTS | INCENTIVE AMOUNT | INCENTIVE TYPE | START DATE | END DATE |
|-------|--|-----------------------|----------------------------|---------------------------------|---------------------|----------------------------------|---------------|-------------|
| | Baltimore Gas and Electric | \$20-\$35 | 1.2 Million | LED Light Bulbs | Up to \$7 | Buy-Down/ | | |
| MD | Company (BGE) | Million | Residential | LED Light Fixtures | Up to \$8 | Discount | 1/1/18 | 12/31/18 |
| MD | Delmarva | \$1-\$5 | 172.5K | LED Light Bulbs | Up to \$3 | Buy-Down/ | 1/1/18 | 12/31/18 |
| | Power | Million | Residential | LED Light Fixtures | \$8 | Discount | | |
| MD | Potomac Edison (FirstEnergy utility) | Not provided | Residential | LED Light Fixtures | Up to \$8 | Mid- or Upstream Incentive | 1/1/18 | 12/31/20 |
| MD | Potomac Electric Power Company | \$10-\$20 Million | 482K Residential | LED Light Bulbs | Up to \$3 | Buy-Down/ Discount | 1/1/18 | 12/31/20 |
| | (Pepco) | IVIIIIOTI | Residential | LED Light Fixtures | \$8 | Discount | | |
| | Southern Maryland | 0.00 | | Ceiling Fans & Components | Up to \$35 | | | |
| MD | Electric Cooperative | \$1-\$5 Million | 137K Residential | LED Light Fixtures | Up to \$8 | Buy-Down/ Discount | 1/1/18 | 12/31/20 |
| | (SMECO) | | | LED Light Bulbs | Up to \$7 | | | |
| ME | Efficiency Maine | \$5-\$10 Million | 1.3 Million Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | 7/1/16 | 6/30/18 |
| | | | | LED Light Bulbs | \$4 | | 1/1/14 | 12/31/18 |
| MI | Coldwater Board of Public Utilities | Less than \$50K | 6K Residential | LED Light Fixtures | \$15 | Mail-in Rebate | 17 17 14 | 12/31/10 |
| | Otilities | | | Ceiling Fans & Components | \$15 | | 9/1/10 | 12/31/18 |
| MI | Consumers Energy | \$250K-\$1 Million | 1.8 Million Residential | LED Light Bulbs | \$1-\$4 | Buy-Down/ Discount | 1/1/18 | 12/30/18 |
| MI | DTE Energy | \$1-\$5 Million | 2.2 Million Residential | LED Light Bulbs | \$1-\$3 | Buy-Down/ Discount | 1/1/18 | 12/30/18 |
| MI | Efficiency United ⁶ (Representing | \$50K- \$250K | Residential | Ceiling Fans & Components | \$10 | Mail-In Rebate | 1/1/18 | 12/31/18 |
| | 15 electric utilities) | Ψ2301 | | LED Light Bulbs | Up to \$8 | Instant Rebate | | |
| | Holland Board | \$50K- | 25K | LED Light Bulbs | \$1.50-\$4 | Mail-In | | |
| MI | of Public Works | \$250K | Residential | Ceiling Fans & Components | \$25 | Rebate | 1/1/18 | 12/31/18 |
| | | | 83K | LED Light Bulbs | Up to \$5 | Instant | | |
| MI | Lansing Board of Water & | Less than | Residential | LED Light Fixtures | Up to \$10 | Rebate | 4/4/40 | Ongoing |
| IVII | Light | \$50K | Commercial | LED Light Bulbs | Up to \$10 | Mail-In | 1/1/12 | |
| | | | Commercial | LED Light Fixtures | \$20 | Rebate | | |

| STATE | PARTNER NAME | PROGRAM BUDGET | TARGET POPULATION | PRODUCTS | INCENTIVE AMOUNT | INCENTIVE TYPE | START DATE | END DATE | | | | |
|-------|---|---|---------------------------------------|---------------------------------|--------------------------------------|-----------------------------|---------------|--------------------|---------|----------|--------|----------|
| | | | | LED Light Bulbs | Up to \$15 | | | | | | | |
| MN | Austin Utilities | \$250K-\$1 Million | 12.45K Residential & Commercial | CFL Light Fixtures | Up to \$15 | Mail-In Rebate | 1/1/17 | Ongoing | | | | |
| | | | | LED Light Fixtures | Up to \$20 | | | | | | | |
| | | | 15.3K Residential | LED Light Bulbs | Up to \$10 | | | | | | | |
| | Minnesota Municipal | Less than | | LED Light Fixtures | Up to \$25 | Mail-In | | 40/04/40 | | | | |
| MN | Power Agency ⁷ (Representing 12 utilities) | \$50K | \$50K | | | | | LED Light Bulbs | \$5-\$8 | Rebate | 1/1/18 | 12/31/18 |
| | , | | 2.5K Commercial | LED Light Fixtures | \$20-\$50 | | | | | | | |
| | | | | CFL Light Fixtures | \$5, up to 50% of cost | | | | | | | |
| | | | | LED Light Bulbs | \$3-\$5 | | | | | | | |
| MN | Minnesota Power | \$50K- \$250K | 120K Residential | LED Light Fixtures | \$10-\$15 | Mail-In Rebate | 1/1/18 | 12/31/18 | | | | |
| | | · | | Ceiling Fans & Components | \$10 | | | | | | | |
| | Minnkota | | Residential & Commercial | LED Light Bulbs | \$4-\$8 | | | | | | | |
| MN | Power Cooperative ⁸ (Representing | Less than \$50K | | | | Decorative Light Strings | \$3-\$12 | Mail-In Rebate | 1/1/10 | 12/31/18 | | |
| | 13 utilities) | | Residential | LED Light Fixtures | \$20-\$40 | | | | | | | |
| | | | Commercial | LED Light Fixtures | \$20-\$80 | | | | | | | |
| MN | Owatonna Public Utilities | \$50K- \$250K | 10K Residential & | LED Light Fixtures | Up to \$15 | Mail-In Rebate | 1/1/11 | Ongoing | | | | |
| | 1 ubile Guilles | Ψ2301 | Commercial | LED Light Bulbs | Up to \$20 | Repaie | | | | | | |
| | | | 50K | LED Light Fixtures | 50% of cost, up to \$15-\$20 | | | | | | | |
| | Dochaster | #2501/ #4 | Residential | LED Light Bulbs | 50% of cost, up to \$15 | Moller | | | | | | |
| MN | Public Utilities | Rochester Public Utilities \$250K-\$1 Million | Million 4K | LED Light Fixtures | 50% of cost, up to \$25- \$249 | Mail-In Rebate | 1/1/18 | 12/31/18 | | | | |
| | | | Commercial - | LED Light Bulbs | 50% of cost, up to \$10-\$60 | | | | | | | |
| MN | Southern Minnesota | \$50K- \$250K | Varies | LED Light Fixtures | 50% off, up to \$20 | Mail-In Rebate | Ongo | ping | | | | |

| STATE | PARTNER NAME | PROGRAM BUDGET | TARGET POPULATION | PRODUCTS | INCENTIVE AMOUNT | INCENTIVE TYPE | START DATE | END DATE | |
|-----------|--|----------------------|------------------------------------|--|---------------------------------|-----------------------|---------------|-------------|--|
| | Municipal Power Agency ⁹ | | | CFL Light Fixtures | 50% of cost, up to \$15 | | | | |
| | (Representing 15 utilities) | | | LED Light Bulbs | 50% of cost, up to \$15 | | | | |
| | | | | Ceiling Fans & | | | | | |
| | | | | Components (includes ENERGY STAR Most Efficient) | 50% of cost, up to \$15-\$25 | | | | |
| MN | Xcel Energy | \$5-\$10 Million | 1.2 Million Residential | LED Light Bulbs | Up to \$3 | Buy-Down/ Discount | 1/1/16 | 12/31/2018 | |
| МО | Ameren Missouri | \$1-\$5 Million | 1.2 Million Residential | LED Light Bulbs | \$0.75-\$5 | Buy-Down/ Discount | 3/31/16 | 2/28/19 | |
| МО | Kansas City Power & Light | \$10-\$20 Million | 500K Residential | LED Light Bulbs | Up to \$4 | Instant Rebate | 4/1/16 | 3/31/19 | |
| | | | | LED Light Bulbs | Free | Give-Away | 1/1/16 | Ongoing | |
| NC | Duke Energy | Not provided | Residential | LED Light Bulbs | Varies | Buy-Down/ | Ongo | oin a | |
| | | | | LED Light Fixtures | varies | Discount | Ongo | oing | |
| NC, SC | Duke Energy Progress | Not provided | 1.5 million Residential & | LED Light Bulbs | Varies | Buy-Down/ Discount | Ongo | oing | |
| | 1 Togress | provided | Commercial | LED Light Fixtures | | Discount | | J | |
| | | | | Ceiling Fans & Components | | | | | |
| | | | | LED Light Bulbs | | | | | |
| NE | Nebraska | \$5-\$10 | Residential & | LED Light Fixtures | Varies | Low Interest | Ongo | oina | |
| INL | Energy Office | Million | Commercial | Ventilation Fans without Lights | valles | Loan | Origi | omg | |
| | | | | Ventilation Fans with Lights | | | | | |
| | | | | Decorative Light Strings | | | | | |
| NH | New Hampshire Saves ¹⁰ | \$1-\$5 | 599K | LED Light Bulbs | \$1.50-\$2 | Instant Rebate | 1/4/40 | 12/24/40 | |
| INI | (Representing 4 utilities) | Million | Residential | LED Light Fixtures | \$5 | Mail-In Rebate | 1/1/18 | 12/31/18 | |
| NM | El Paso Electric | Not provided | Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | 1/1/18 | 12/20/18 | |
| NM | Public Service Company of New Mexico | \$1-\$5 Million | 50K Residential & Commercial | LED Light Bulbs | Varies | Buy-Down/ Discount | Ongo | oing | |

| STATE | PARTNER NAME | PROGRAM BUDGET | TARGET POPULATION | PRODUCTS | INCENTIVE AMOUNT | INCENTIVE TYPE | START DATE | END DATE |
|----------|---|-----------------------|----------------------------|------------------------------------|------------------------------|----------------------------------|---------------|-------------|
| NM | Xcel Energy | \$1-\$5 Million | 85K Residential | LED Light Bulbs | Up to \$3 | Buy-Down/ Discount | 1/1/18 | 12/31/18 |
| NY | Central Hudson Gas & Electric Corp | \$250K-\$1 Million | 313K Residential | LED Light Bulbs | \$2-\$3.50 | Instant Rebate | 1/1/18 | 12/31/18 |
| NY | Con Edison Company | Not provided | Not provided | LED Light Bulbs | Up to \$3 | Buy-Down/ Discount | 1/1/18 | 12/31/18 |
| NY | PSEG Long | \$5-\$10 | 1.1 Million | LED Light Bulbs | Up to \$1.50 | Buy-Down/ | 1/1/18 | 12/31/18 |
| | Island | Million | Residential | LED Light Fixtures | Up to \$2 | Discount | 171710 | 12/01/10 |
| ОН | AEP Ohio | \$250K-\$1 Million | 1.3 Million Residential | LED Light Bulbs | \$1-\$2.50 | Mid- or Upstream Incentive | 1/1/18 | 12/31/18 |
| ОН | Dayton Power & Light Company | \$1-\$5 Million | 500K Residential | LED Light Bulbs | Up to \$9 | Buy-Down/ Discount | Ongo | ping |
| ОН | Duke Energy | Not provided | 311K Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | 1/1/14 | Ongoing |
| ОН | Efficiency Smart ¹ (Representing | \$250K-\$1 Million | 195K | LED Light Bulbs | Up to \$10 | Instant Rebate | 1/1/11 | 12/31/20 |
| | 22 communities) | (Combined) | Residential | Ceiling Fans & Components | \$15 | Mail-In Rebate | 1/1/12 | 12/31/20 |
| ОН | Illuminating Company (FirstEnergy Utility) | Not provided | Residential | LED Light Bulbs | Up to \$3 | Instant Rebate | 1/1/17 | 12/31/19 |
| ОН | Ohio Edison (FirstEnergy Utility) | Not provided | Residential | LED Light Bulbs | Up to \$3 | Instant Rebate | 1/1/17 | 12/31/19 |
| ОН | Toledo Edison (FirstEnergy Utility) | Not provided | Residential | LED Light Bulbs | Up to \$3 | Instant Rebate | 1/1/17 | 12/31/19 |
| ОК | Public Service Company of | \$250K-\$1 Million | 505K Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | 12/1/17 | 11/30/18 |
| | Oklahoma | \$1-\$5 Million | 505K Commercial | LED Light Bulbs | vanes | Mail-In Rebate | 1/17/17 | 12/31/18 |
| OR | Consumers Power | Not provided | Residential | LED Light Bulbs | Varies (sold in office only) | Instant Rebate | 10/1/15 | Ongoing |
| OR | Energy Trust of | \$5-\$10 | 1.3 Million | LED Light Bulbs | \$0.50-\$5 | Buy-Down/ | 1/1/17 | 12/31/18 |
| 5 | Oregon | Million | Residential | LED Light Fixtures | \$3-\$15 | Discount | ,,,,,, | 12,61,16 |
| PA | Met-Ed (FirstEnergy utility) | Not provided | Residential | LED Light Bulbs | Up to \$5 | Instant Rebate | 6/1/16 | 5/31/21 |
| | PECO Energy | \$10-\$20 | 1.4 Million | LED Light Bulbs | \$2 | Buy-Down/ Discount | 6/1/16 | 5/31/21 |
| PA | Company | Million | Residential | Ventilation Fans with Lights | \$25 | Mail-In Rebate | 6/1/16 | 12/31/18 |
| PA | Penelec (FirstEnergy utility) | Not provided | Residential | LED Light Bulbs | Up to \$5 | Instant Rebate | 6/1/16 | 5/31/21 |
| PA | Penn Power (FirstEnergy utility) | Not provided | Residential | LED Light Bulbs | Up to \$5 | Instant Rebate | 6/1/16 | 5/31/21 |

| STATE | PARTNER NAME | PROGRAM BUDGET | TARGET POPULATION | PRODUCTS | INCENTIVE AMOUNT | INCENTIVE TYPE | START DATE | END DATE | |
|-------|---|--|----------------------------|---------------------------------|------------------------|----------------------------------|---------------|-------------|--|
| | PPL Electric | \$20-\$35 | 1.2 Million | LED Light Bulbs | \$0.05/kWh | Mail-In Rebate | | | |
| PA | Utilities | Million | Commercial | LED Light Bulbs | \$1-\$10 | Buy-Down/ Discount | 6/1/16 | 5/31/21 | |
| PA | West Penn (FirstEnergy utility) | Not provided | Residential | LED Light Bulbs | Up to \$5 | Instant Rebate | 6/1/16 | 5/31/21 | |
| RI | National Grid | \$5-\$10 | 478K | LED Light Bulbs | Up to \$6 | Buy-Down/ | 1/1/18 | 12/31/18 | |
| | | Million | Residential | LED Light Fixtures | Up to \$10 | Discount | | | |
| | | | | LED Light Bulbs | 50% off, up to \$50 | | | | |
| RI | Pascoag Utility District | Less than \$50K | 5K Residential | LED Light Fixtures | 50% off, up to \$50 | Bill Credit | Ongo | ping | |
| | | | | Ceiling Fans & Components | 50% off, up to \$50 | | | | |
| | | | | LED Light Bulbs | Free | Give-Away | Ongo | oing | |
| sc | Duke Energy | Not provided | Residential | LED Light Bulbs | Varies | Buy-Down/ | 2/4/46 | Onnaina | |
| | | | | LED Light Fixtures | Varies | Discount | 3/1/16 | Ongoing | |
| SC | South Carolina Electric & Gas | Not provided | 600K Residential | LED Light Bulbs | Varies | Mail-In Rebate | 10/1/15 | Ongoing | |
| SD | Xcel Energy | \$50K- \$250K | 85K Residential | LED Light Bulbs | Up to \$3 | Buy-Down/ Discount | 1/1/18 | 12/31/18 | |
| TX | CenterPoint | Not provided | Commercial | LED Light Fixtures | Varian | Buy-Down/ Discount | Ongo | oing | |
| 1 1 1 | Energy | \$250K-\$1 Million | 2.1 Million Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | 1/1/11 | 12/31/18 | |
| TX | Xcel Energy | \$250K-\$1 Million | 1.2 Million Residential | LED Light Bulbs | Up to \$3 | Buy-Down/ Discount | 1/1/18 | 12/31/18 | |
| UT | Rocky Mountain | \$10-\$20 | 972K | LED Light Bulbs | Up to \$18 | Buy-Down/ Discount | Ongo | -i.a.a | |
| 01 | Power, Inc. | Million | Residential | LED Light Fixtures | Up to \$30 | Buy-Down/ Discount | Ongo | onig | |
| VA | Appalachian Power | \$250k-\$1 Million | 400K Residential | LED Light Bulbs | \$5-\$10 | Instant Rebate | 1/1/16 | 12/31/19 | |
| | | | | LED Light Bulbs | 50% off regular retail | Buy-Down/ | | | |
| | | \$5-\$10 Million | 626.6K Residential & | LED Light Fixtures | Up to \$15 | Discount | 1/1/18 | 12/31/18 | |
| VT | Efficiency Vermont | ······································ | Commercial | LED Light Bulbs | \$0.25-\$0.50 | Mid- or Upstream Incentive | | | |
| | Vermont | \$1-\$5 | \$1-\$5 | LED Light Bulbs | \$3-\$16 | Mid- or Upstream Incentive | 40/4/47 | 40/04/40 | |
| | | \$1-\$5 Million Con | Commercial | LED Light Fixtures | \$14 | Mid- or Upstream Incentive | 10/1/17 | 12/31/18 | |
| WA | Clallam County Public Utility District #1 | \$50K- \$250K | 53.5K Residential | LED Light Bulbs | \$1-\$4 | Buy-Down/ Discount | Ongo | oing | |

| STATE | PARTNER NAME | PROGRAM BUDGET | TARGET POPULATION | PRODUCTS | INCENTIVE AMOUNT | INCENTIVE TYPE | START DATE | END DATE |
|--------|---|-----------------------|-------------------------|-----------------------|-----------------------------------|-----------------------|---------------|-------------|
| WA | Clark Public Utilities | \$250K-\$1 Million | 183K Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | 1/1/14 | Ongoing |
| 10/0 | Danifia Davier | \$250K-\$1 | 123K | LED Light Bulbs | Up to \$8 | Buy-Down/ Discount | 0.5 | |
| WA | Pacific Power | Million | Residential | LED Light Fixtures | Up to \$10 | Buy-Down/ Discount | Ongo | oing |
| | | | Residential | LED Light Bulbs | Up to \$4 | | | |
| WA | Puget Sound Energy | \$10-\$20 Million | Residential | LED Light Fixtures | Up to \$5 | Instant Rebate | 1/1/16 | 12/31/17 |
| | | | Commercial | LED Light Bulbs | \$2-\$6 | | | |
| WA | Seattle City Light | \$5-\$10 Million | 400K Residential | LED Light Bulbs | Up to \$2.50 | Buy-Down/ Discount | 1/1/14 | 11/1/18 |
| 10/0 | Snohomish | Not | 300K | LED Light Bulbs | Up to \$3 | Mid- or | 4/4/40 | Ongoing |
| WA | County PUD | provided | Residential | LED Light Fixtures | Up to \$5 | Upstream Incentive | 1/1/18 | Ongoing |
| WA | Tacoma Power | \$250K-\$1 | 170K | LED Light Bulbs | Varies | Buy-Down/ | 1/1/18 | 12/31/18 |
| VVA | racoma Power | Million | Residential | LED Light Fixtures | vanes | Discount | 1/1/16 | 12/31/10 |
| WA, ID | Avista Utilities | Not | Commercial | LED Light Bulbs | \$8-\$20 | Mail-In Rebate | 1/1/18 | 12/31/18 |
| WA, ID | Avista Otilities | provided | Residential | LED Light Bulbs | Varies | Buy-Down/ Discount | 1/1/10 | 12/31/10 |
| WI | Dunn Energy | Less than | 8.8K | LED Light Fixtures | \$1/800 lumens | Mail-In | 1/1/18 | 12/31/18 |
| VVI | Cooperative | \$50K | 0.010 | LED Light Bulbs | \$1 | Rebate | 1/1/10 | 12/31/10 |
| | | \$10-\$20 Million | Residential | LED Light Bulbs | \$1-\$3 | Buy-Down/ Discount | | |
| | Focus on Energy ¹¹ (Representing | \$5-\$10 Million | | LED Light Bulbs | \$1-\$40 | Mail-In Rebate | | |
| WI | 5 investor owned utilities & participating | | | LED Light Bulbs | \$1-\$7 | Mail-In Rebate | 1/1/18 | 12/31/18 |
| | coops and municipal utilities) | Not provided | Commercial | LED Light Fixtures | \$0.15- \$0.40/watt reduced | Mail-In Rebate | | |
| | | | | LED Light Fixtures | \$7.50-\$20 | Mail-In Rebate | | |
| WI | Vernon Electric | Less than | 11K | LED Light Fixtures | \$1/800 lumens | Mail-In | 1/1/18 | 12/31/18 |
| VVI | Cooperative \$50K | \$50K | SS than Pacidential & | LED Light Bulbs | \$1 | Rebate | 1/1/10 | 12/31/10 |
| WV | Appalachian Power | \$250K-\$1 Million | 400K Residential | LED Light Bulbs | \$5-\$10 | Instant Rebate | 5/1/14 | 12/31/18 |
| WY | Rocky Mountain Power, Inc. | \$1-\$5 Million | 133K Residential | LED Light Bulbs | Up to \$18 | Buy-Down/ Discount | Ongo | oing |

Footnotes: Umbrella Organizations

- 1. Efficiency Smart represents the following utilities:
 - DE: Town of Clayton, City of Milford Electric Department, Municipal Services Commission of the City of New Castle, City of Seaford Municipal Utilities
 - OH: Beach City, Bowling Green, Brewster, Columbiana, Dover, Edgerton, Eldorado, Elmore, Galion, Georgetown, Glouster, Jackson Center, Lakeview, Minster, Montpelier, Napoleon, Newton Falls, Oberlin, St. Marys, Versailles, Wadsworth, and Wellington
- 2. Central lowa Power Cooperative represents the following utilities:
 - Clarke Electric Cooperative, Inc., Consumers Energy, East-Central Iowa REC, Eastern Iowa Rural Electric Cooperative, Farmers Electric Cooperative, Inc., Guthrie County REC Association, Linn County REC*, Maquoketa Valley Electric Cooperative, Midland Power Cooperative, Pella Cooperative Electric Association, Southwest Iowa Rural Electric Cooperative, and TIP Rural Electric Cooperative
 - * Note Linn County REC submitted information separately.
- 3. Missouri River Energy Services represents the following utilities:
 - IA: Alton, Atlantic, Denison, Hartley, Hawarden, Kimballton, Lake Park, Manilla, Orange City, Paullina, Pella, Primghar, Remson, Rock Rapids, Sanborn, Shelby, Sioux Center, and Woodbine
 - MN: Adrian, Alexandria, Barnesville, Benson, Breckenridge, Detroit Lakes, Elbow Lake, Henning, Hutchinson, Jackson, Lake Park, Lakefield, Luverne, Madison, Marshall, Melrose, Moorhead, Ortonville, St. James, Sauk Centre, Staples, Wadena, Westbrook, Willmar, and Worthington
 - ND: Cavalier, Hillsboro, Lakota, Northwood, Riverdale, and Valley City
 - SD: Beresford, Big Stone City, Brookings, Burke, Faith, Flandreau, Fort Pierre, Pickstown, Pierre, Vermillion, Watertown, and Winner
- 4. Heartland Consumer Power District represents the following utilities:
 - IA: Akron, Auburn, Stanhope
 - KS: Garden City
 - MN: Grove City, Lake Crystal, Medelia, New Ulm, Truman, and Tyler
 - SD: Arlington, Aurora, Bryant, Colman, Estelline, Groton, Hecla, Howard, Langford, Madison, McLaughlin, Miller, Parker, Plankinton, Sioux Falls, Tyndall, Volga, Wessington, Springs, and White
- 5. MassSave represents the following electric utilities:
 - · Cape Light Compact (CLC), Eversource, National Grid, and Unitil
- 6. Efficiency United represents the following electric utilities:
 - Alpena Power Co, Baraga Electric Utility, Bayfield Electric Cooperative, City of Crystal Falls, City of Dowagiac, City of Gladstone Department of Power & Light, City of Harbor Springs Electric Department, Hillsdale Board of Public Utilities, L'Anse Electric Utility, City of Negaunee Eclectic Department, City of Norway Department of Power & Light, Upper Peninsula Power Company, UMERC - We Energies Service Area, UMERC - WPS Service Area, Xcel Energy
- 7. Minnesota Municipal Power Agency represents the following utilities:
 - Anoka, Arlington, Brownton, Buffalo, Chaska, East Grand Forks, Elk River, Le Sueur, North St. Paul, Olivia, Shakopee, and Winthrop
- 8. Minnkota Power Cooperative represents the following utilities:
 - Bagley Public Utilities, Baudette Municipal Utilities, Beltrami Electric Cooperative, Fosston Municipal
 Utilities, Hawley Municipal Utilities, North Star Electric Cooperative, Red River Valley Cooperative
 Power Association, Roseau Electric Cooperative, Roseau Municipal Utilities, Stephen Municipal
 Utilities, Thief River Falls Municipal Utilities, Warren Municipal Utilities, Wild Rice Electric Cooperative

- 9. Southern Minnesota Municipal Power Agency represents the following utilities:
 - Blooming Prairie Public Utilities, Fairmont Public Utilities, Grand Marais Public Utilities, Lake City
 Utilities, Litchfield Public Utilities, Mora Municipal Utilities, New Prague Utilities Commission, North
 Branch Municipal Water and Light, Preston Public Utilities, Princeton Public Utilities Commission,
 Redwood Falls Public Utilities, Spring Valley Utilities, Saint Peter Municipal Utilities, Waseca Utilities,
 and Wells Public Utilities
 - Triad utilities: Austin Utilities*, Owatonna Public Utilities*, Rochester Public Utilities*
 - * Note Triad members submitted information separately.
- 10. New Hampshire Saves represents the following utilities:
 - Eversource (NH), Liberty Utilities, New Hampshire Electric Cooperative, and Unitil
- 11. Focus on Energy represents the following investor owned utilities:
 - Alliant Energy, Madison Gas & Electric, We Energies, Wisconsin Public Service, and Xcel Energy
 - For a complete list of participating municipal and electric cooperative utilities check the website: www.focusonenergy.com/about/participating-utilities

Partner Contact Directory

The table below provides additional information to help connect with energy efficiency program sponsors and find out more information about their incentive programs.

| State | Partner Name | Contact Name | Email | Phone | Customer Hotline | Website |
|-------|-------------------------------------|---------------------|---------------------------|--------------|--|--|
| AR | AEP SWEPCO | Tomlinson, Kent | kbtomlinson@aep.com | 479-973-2442 | 888-266-3130 | http://www.swepcogridsmart.com/arkansas/home-lighting- appliance-rebates.html |
| AR | Entergy Arkansas | Denice Jeter | TJeter@entergy.com | 501-377-3686 | 877-212-2420 | http://www.entergyarkansas.com/homeappliances |
| AZ | Salt River Project | Gagen, Mark | mark.gagen@srpnet.com | 602-236-2691 | Not provided | http://www.savewithsrp.com |
| AZ | TEP | Jessica Vega | Jvega@tep.com | 520-745-3127 | 1-800-783-7253 | https://www.tep.com/energy-star-lighting/ |
| AZ | Unisource Energy Services | Jessica Vega | Jvega@tep.com | 520-745-3127 | 1-800-783-7253 | https://www.uesaz.com/energy-star-lighting/ |
| CA | Alameda Municipal Power | Brezovec, Kelly | birdwell@alamedamp.com | 510-814-6415 | 510-748-3900 (customer service) / 510- 748-3950 (rebates only) | http://www.alamedamp.com/for-your-home/rebates-and- incentives-residential |
| CA | Burbank Water & Power | Kulkarni, Kapil | kkulkarni@burbankca.gov | 818-238-3792 | 818-238-3730 | http://www.burbankwaterandpower.com/incentives-for- residents/residential-rebates-home-rewards |
| CA | Glendale Water & Power | Garcia, Herbert | hgarcia@glendaleca.gov | 818-551-3080 | 818-548-3300 | http://www.glendaleca.gov/smart-home-rebate-program |
| CA | Lodi Electric Utility | Bell, Kevin | kbell@lodielectric.com | 209-333-6815 | Not provided | http://www.lodielectric.com/eurebates.html?page=a |
| CA | Lompoc City Electric | Kammer, Mary | m_kammer@ci.lompoc.ca.us | 805-736-1261 | Not provided | http://www.cityoflompoc.com/utilities/conservation/ |
| CA | Pacific Gas and Electric Company | van Tijen, Michelle | michelle.vantijen@pge.com | Not provided | Not provided | http://www.pge.com/advancedled |
| СА | Pacific Power | Kramer, Jessica | JKramer@peci.org | 503-595-4435 | 800-942-0266 | http://homeenergysavings.net/homeowner/category/light-bulbs/in/california/energy-efficient-light-bulbs |

| State | Partner Name | Contact Name | Email | Phone | Customer Hotline | Website |
|-------|--|---------------------------|------------------------------------|--------------|------------------------|--|
| CA | Pasadena Water and Power | Hoffner, John | jhoffner@cityofpasadena.net | 626-744-4420 | 626-744-6970 | http://www.cityofpasadena.net/waterandpower/HomeEnergyRebates/ |
| CA | Riverside Public Utilities | Gleason, Ryan | rgleason@riversideca.gov | 951-826-5669 | 800-685-2722 | https://www.riversideca.gov/utilities/residents/rebates- energy.asp#menu4 |
| CA | Sacramento Municipal Utility District | Araiza, Alex | Alex.Araiza@smud.org | 916-732-5545 | 888-456-7683 | http://www.smud.org/Led |
| CA | San Diego Gas and Electric | Cox, Jeff | jcox2@semprautilities.com | 858-650-6125 | 800-644-6133 | http://www.sdge.com/save-money/bright-ideas-savings |
| CA | Silicon Valley Power, City of Santa Clara, CA | Medeiros McEnroe, Mary | mmedeiros@santaclaraca.gov | 408-615-6646 | 408-244-SAVE (7283) | http://www.siliconvalleypower.com/rebates |
| CA | Southern California Edison Company | Moreno, Dario | joseph.d.moreno@sce.com | 626-302-0306 | Not provided | http://www.sce.com |
| CA | Turlock Irrigation District | Not provided | Not provided | 209-883-8342 | 209-883-8342 | http://www.tid.org/for-home/rebates/energy-efficiency-rebates |
| СО | Colorado Springs Utilities | Bursnall, Doug | dbursnall@csu.org | 719-668-8503 | 719-688-4800 | https://www.csu.org/Pages/residential.aspx |
| СО | Fort Collins Utilities | Schroers, Lisa | lschroers@fcgov.com | 970-416-2032 | 970-212-2900 | http://www.fcgov.com/utilities/residential/conserve/lighting |
| СО | Gunnison County Electric Association, Inc. | Garrison, Alantha | agarrison@gcea.coop | 970-641-7319 | Not provided | http://www.gcea.coop/content/led-bulbs-fixtures-led-lighting- built |
| СО | Holy Cross Energy | Wiener, Mary | rebates@holycross.com | 970-947-5432 | 970-947-5473 | http://www.holycross.com/rebates |
| СО | La Plata Electric Assocation | Schwantes, Mark | mschwantes@lpea.coop | 970-382-3511 | Not provided | http://www.lpea.coop/efficiency/lighting.html |
| СО | Loveland Water and Power | Bashline, Lindsey | lindsey.bashline@cityofloveland.or | 970-962-3727 | Not provided | http://www.cityofloveland.org/Rebates |
| СО | Platte River Power Authority | Perry, Adam | perrya@prpa.org | 970-226-4000 | Not provided | https://efficiencyworks.co/for-home/ |
| СО | Xcel Energy | Volkert, Sherryl | sherryl.volkert@xcelenergy.com | 612-337-2140 | 800-895-4999 | http://www.xcelenergy.com/LightingDeals |

| State | Partner Name | Contact Name | Email | Phone | Customer Hotline | Website |
|-------------------------|-----------------------------------|-----------------|--|----------------------------|---------------------|---|
| СТ | Eversource (CT) | Pernia, Jesus | jesus.pernia@eversource.com | 860-665-5331 | 877-WISE-USE | http://www.energizect.com |
| СТ | The United Illuminating Company | Boba, Lisa | lisa.boba@uinet.com | 203-499-2660 | 877-WISE-USE | http://www.energizect.com |
| DC | DC Sustainable Energy Utility | Trepagnier, Cal | ctrepagnier@dcseu.com | 202-677-4802 | 855-MY- DCSEU | http://dcseu.com/for-my-home/energy-efficient-lighting |
| DE | Efficiency Smart | Bentine, Corey | cbentine@efficiencysmart.org | 614-468-4930 | 877-889-3777 | http://www.efficiencysmart.org/for-your-home/efficient-product-rebates |
| FL | JEA | Tilden, Payson | tildpj@jea.com | 904-665-6187 | 866-272-8628 | https://www.jea.com/ways_to_save/residential_rebates/ |
| FL | Kissimmee Utility Authority | Grieves, Scott | sgrieves@kua.com | 407-933-9800 | 407-933-9800 | https://kua.com/energy-conservation-and-renewables/kua- rebates-and-participating-contractors/ |
| GA | Georgia Power | Smith, Jeff | jksmith@southernco.com | Not provided | 877-310-5607 | https://www.georgiapower.com/residential/products-and- programs/lighting-program.cshtml |
| НІ | Hawaii Energy | Gingerich, Burk | Burk.Gingerich@Honeywell.com | 808-237-6858 | 808-537-5577 | https://hawaiienergy.com/for-homes/rebates/lighting |
| IA | Alliant Energy | Darling, Anna | annadarling@alliantenergy.com | 319-786-4542 | 866-255-4268 | http://www.alliantenergy.com/SaveEnergyAndMoney/Rebates/ BusIA/030564 |
| IA | CIPCO | Steven, Russell | russ.steven@cipco.net | 319-366- 4512, ext. 359 | 800-362-2154 | http://cecnet.net/content/residential-rebates |
| IA | Linn County REC | Kula, Donna | dkula@linncountyrec.com | 319-377-1587 | 800-332-5420 | http://www.linncountyrec.com/save-energy-and- money/incentives/ |
| IA | MidAmerican Energy | McCammant, Dave | DJMcCammant@midamerican.co <u>m</u> | 563-333-8864 | 800-894-9599 | https://www.midamericanenergy.com/ia-res-forms.aspx |
| IA | Spencer Municipal Utilities | Gloyd, Amanda | amanda.gloyd@smunet.net | 712-580-5829 | 712-580-5800 | http://smunet.net/electric/energy-efficiency/ |
| IA, MN, ND, SD | Missouri River Energy Services | Lisa Fischer | lisa.fischer@mrenergy.com | 800-678-4042 | Not provided | http://www.brightenergysolutions.com/ |

| State | Partner Name | Contact Name | Email | Phone | Customer Hotline | Website |
|-------------------------|---|-------------------|---|--------------|---------------------------------|---|
| IA, MN, SD | Heartland Consumers Power District | Hyland, Ann | ahyland@hcpd.com | 605-256-6536 | Not provided | http://www.hcpd.com/energy-efficiency/home/residential-led |
| ID | Rocky Mountain Power, Inc. | Kramer, Jessica | JKramer@peci.org | 503-595-4435 | 800-942-0266 | http://homeenergysavings.net/homeowner/categories/in/idaho ?region=idaho |
| ID, MT, OR, WA | Bonneville Power Administration (BPA utilities) | Murphy, David E. | demurphy@bpa.gov | 503-230-3542 | 888-553- SIMPLE | http://www.SimpleStepsNW.com |
| ID, OR | Idaho Power Company | Shodeen, Mindi | mshodeen@idahopower.com | 208-388-5648 | Not provided | https://www.idahopower.com/EnergyEfficiency/Residential/Programs/EnergyStarLighting/default.cfm |
| IL | Ameren Illinois | Ballard, Kim | kballard@ameren.com | 309-677-5074 | 866-838-6918 | http://amerenillinoissavings.com/for-my-home/explore- incentives |
| IL | ComEd | Madigan, Sharon | sharon.madigan@comed.com | 630-437-4638 | 855-433-2700 | http://www.comed.com/WaysToSave/ForYourBusiness/Pages/LightingDiscounts.aspx |
| IN | Duke Energy | Bolen, Tara | Tara.Bolen@Duke-Energy.com | 980-373-7020 | 1.888.247.1168 | http://www.duke-energy.com/bulbs |
| ZI | NIPSCO | Abrell, Michele | mabrell@nisource.com | 219-647-5276 | 800-721-7385 | www.NIPSCO.com/SaveEnergy |
| LA | Entergy New Orleans, Inc. | Wagner, Jessica | info@energysmartnola.com | 504-229-6868 | 504-229-6868 | http://www.energysmartnola.info/ |
| LA | Entergy New Orleans, Inc. (Algiers) | Wagner, Jessica | info@energysmartnola.com | 504-229-6868 | 504-229-6868 | http://www.energysmartnola.info/ |
| MA | Mass Save | Krasowsky, Daniel | daniel.krasowsky@lmco.com | 508-460-0795 | 877-ESTAR 4 U (877-378-2748) | http://www.masssave.com/en/residential/lighting-and- appliances |
| MD | BGE | Edwards, Cynthia | Cynthia.E.Edwards@constellation. com | 410-470-1312 | 877-685-7377 | http://www.BGESmartEnergy.com |
| MD | Delmarva Power | Parham, Karen | kdparham@pepco.com | 202-872-2500 | 866-353-5799 | http://homeenergysavings.delmarva.com/lighting-program |
| MD | Pepco | Parham, Karen | kdparham@pepco.com | 202-872-2500 | 866-353-5798 | http://homeenergysavings.pepco.com/lighting-program |

| State | Partner Name | Contact Name | Email | Phone | Customer Hotline | Website |
|-------|--|------------------------|----------------------------------|------------------|----------------------------|--|
| MD | Potomac Edison (FirstEnergy utility) | Rivera, Jennifer | jrivera@firstenergycorp.com | 610-921- 6216 | 877-270-3521 | www.energysaveMD-home.com |
| MD | SMECO | Raley, Jennifer | jennifer.raley@smeco.coop | 301-274-1801 | 877-818-4094 | https://www.smeco.coop/save-energy-and-money/lighting |
| ME | Efficiency Maine | Meyer, Andy | andy.meyer@efficiencymaine.com | 866-376-2463 | 866-376-2463 | http://www.efficiencymaine.com |
| MI | Coldwater Board of Public Utilities | Granger, Bob | bgranger@coldwater.org | 517-279-6910 | 517-279-9531 | https://www.coldwater.org/DocumentCenter/Home/View/684 |
| MI | Consumers Energy | Mihos, Bob | Robert.mihos@cmsenergy.com | 231-332-2626 | 888-989-7242 | https://www.consumersenergy.com/residential/save-money- and-energy/rebates/lighting |
| MI | DTE Energy | Rucker, Cynthia | cynthia.rucker@dteenergy.com | 313.235.7799 | 866-796-0512 | http://dteenergy.com/saveenergy |
| MI | Efficiency United | Garver, Brett | brett.garver@clearesult.com | 517-999-2341 | 866-367-3191 | http://www.efficiencyunited.com |
| MI | Holland Board of Public Works | Roberson, Deena | droberson@hollandbpw.com | 616-355-1534 | 616-355-1500 | http://www.hollandbpw.com/my-home |
| MI | Lansing Board of Water & Light | Molnar, Natalie | Natalie.Molnar@lbwl.com | 517-702-6597 | 800-573-3503 | http://www.lbwl.com/EnergySavers |
| MN | Austin Utilities | Lady, Kelly | kellyl@austinutilities.com | 507-437-0855 | 507-433-8886 | http://www.austinutilities.com/pages/residential-conserve/ |
| MN | Minnesota Municipal Power Agency (MMPA) | Lillyblad, Kim | kim.lillyblad@avantenergy.com | 612-252-6523 | Not provided | http://mmpa.org/conservation/we-save-business/ |
| MN | Minnesota Power | Lancaster, Lisa | llancaster@weccusa.org | 608-729-6898 | 800-677-8423 (Option 1) | https://www.mnpower.com/ProgramsRebates/RebatesAndSavings |
| MN | Minnkota Power Cooperative | O'Neil, John | jp.oneil@smmpa.org | 507-292-6443 | 507-583-6683 | http://www.SaveEnergyInMyCommunity.com |
| MN | Owatonna Public Utilities | Hendricks, Jared | hendricksj@owatonnautilities.com | 507-446-5432 | 507-451-2480 | http://www.owatonnautilities.com/residential- customers/residential-rebates |
| MN | Rochester Public Utilities | Humphrey, Stephanie | shumphrey@rpu.org | 507-280-1639 | 507-280-1500 | https://www.rpu.org/rebates-programs.php |

| State | Partner Name | Contact Name | Email | Phone | Customer Hotline | Website |
|-----------|--|---------------------------------|--|--------------------|---------------------|---|
| MN | Southern Minnesota Municipal Power Agency | O'Neil, John | jp.oneil@smmpa.org | 507-292-6443 | 507-765-2491 | http://www.saveenergyinmycommunity.com/ |
| MN | Xcel Energy | Sherman, Kim | kim.sherman@xcelenergy.com | 612-337-2360 | 800-895-4999 | http://www.xcelenergy.com/LightingDeals |
| МО | Ameren Missouri | Via, Tim | Tvia@ameren.com | 314-206-0252 | 877-215-5752 | https://www.ameren.com/missouri/energy-efficiency |
| МО | Kansas City Power & Light | Crumpton, Clarissa | clarissa.crumpton@kcpl.com | 816-556-2352 | 816-471-5275 | http://www.kcpl.com/save-energy-and-money/for-home/home-rebates/mo/home-lighting-rebate |
| NC | Duke Energy | Bolen, Tara | Tara.Bolen@Duke-Energy.com | 980-373-7020 | 1.888.247.1168 | http://www.duke-energy.com/bulbs |
| NC, SC | Duke Energy Progress | Amy Sadler | amy.sadler@duke-energy.com | 919-546-2610 | 1.888.247.1168 | http://www.duke-energy.com/bulbs |
| NE | Nebraska Energy Office | Hauschild, Bruce | bruce.hauschild@nebraska.gov | 402-471-2867 | Not provided | http://www.neo.ne.gov/loan/index.html |
| NH | Eversource (New Hampshire Saves) | Loughlin, Michael | michael.loughlin@eversource.com | 603-634-2721 | 877-366-3749 | http://www.nhsaves.com/lighting |
| NH | Liberty Utilities (New Hampshire Saves) | Minghella, Matthew | matthew.minghella@libertyutilities. com | 603-216-3573 | 877-366-3749 | http://www.nhsaves.com/lighting |
| NH | New Hampshire Electric Cooperative, Inc. (New Hampshire Saves) | Corbeil, Patti | corbeilp@nhec.com | 603-536-8637 | 877-366-3749 | http://www.nhsaves.com/lighting |
| NH | Unitil <i>(New Hampshire</i> Saves) | Stephenson, Benjamin | stephenson@unitil.com | 603-513-7439 | 877-366-3749 | http://www.nhsaves.com/lighting |
| NM | El Paso Electric | Energy Efficiency Department | energyefficiency@epelectric.com | 575-523-3533 | 575-523-3533 | http://epesaver.com/ |
| NM | Public Service Company of New Mexico | Murphy, Ariel | Ariel.Murphy@PNM.com | 505-241-4420 | Not provided | https://www.pnm.com/homelighting |
| NM | Xcel Energy | Volkert, Sherryl | sherryl.volkert@xcelenergy.com | 612-337-2140 | 800-895-4999 | http://www.xcelenergy.com/LightingDeals |
| NY | Central Hudson Gas & Electric Corp | Lauchaire, Mike | mlauchaire@cenhud.com | (845) 486- 5412 | Not provided | https://www.cenhud.com/energyefficiency/residential-lighting |

| State | Partner Name | Contact Name | Email | Phone | Customer Hotline | Website |
|-------|---|-------------------|-------------------------------|--------------|---------------------|--|
| NY | Con Edison Company | Katelyn Tsukada | TSUKADAK@coned.com | 800-430-9505 | 800-430-9505 | https://www.coned.com/rebates |
| NY | PSEG Long Island | Schwantner, Linda | Linda.schwantner@pseg.com | 516-426-9772 | 877-654-5472 | https://www.psegliny.com/page.cfm/Efficiency/Programs/Lighting |
| ОН | AEP Ohio | Gilliland, Deanna | dmgilliland@aep.com | 740-384-7996 | 866-997-3578 | https://www.aepohio.com/save/residential/programs/Lighting.a spx |
| ОН | Dayton Power & Light Company | McMillen, Kara | Kara.McMillen@DPLINC.com | 937-331-4766 | 866-668-9581 | http://www.dpandl.com/save |
| ОН | Duke Energy | Granger, Lari | Lari.granger@duke-energy.com | 704-382-7525 | Not provided | http://www.duke-energy.com/Newbulbs |
| ОН | Efficiency Smart | Bentine, Corey | cbentine@efficiencysmart.org | 614-468-4930 | 877-889-3777 | http://www.energyfederation.org/101227/default.php |
| ОН | Illuminating Company (FirstEnergy Utility) | Rivera, Jennifer | jrivera@firstenergycorp.com | 610-921-6216 | 866-498-1409 | http://energysaveOhio.com |
| ОН | Ohio Edison (FirstEnergy Utility) | Rivera, Jennifer | jrivera@firstenergycorp.com | 610-921-6216 | 866-498-1409 | www.energysaveOhio-home.com |
| ОН | Toledo Edison (FirstEnergy Utility) | Rivera, Jennifer | jrivera@firstenergycorp.com | 610-921-6216 | 866-498-1409 | www.energysaveOhio-home.com |
| ОК | Public Service Company of Oklahoma | Rowland, Kerry | krrowland@aep.com | 918-599-2657 | 877-568-2501 | http://PowerForwardwithPSO.com |
| OR | Consumers Power | Energy Services | info@cpi.coop | 541-929-8520 | 541-929-3124 | http://www.cpi.coop/rebate/commercial-rebates/ |
| OR | Emerald People's Utility District | Currier, Rob | rob@epud.org | 541-744-7402 | 541-746-1583 | http://www.epud.org/my-business/commercial-energy- programs/ |
| OR | Energy Trust of Oregon | Dodd, Alecia | adodd@ecova.com | 971-201-4299 | 877-283-0702 | http://energytrust.org/residential/incentives/Lighting/affordable- leds |
| PA | Met-Ed (FirstEnergy utility) | Rivera, Jennifer | jrivera@firstenergycorp.com | 610-921-6216 | 866-498-1409 | http://www.energysavePA.com |
| PA | PECO Energy Company | Karen Wheatley | karen.wheatley@exeloncorp.com | 215-841-6146 | 888-5-PECO- SAVE | www.peco.com/rebates |

| State | Partner Name | Contact Name | Email | Phone | Customer Hotline | Website |
|-------|--|----------------------------|---|--------------|---------------------|--|
| PA | Penelec (FirstEnergy utility) | Rivera, Jennifer | jrivera@firstenergycorp.com | 610-921-6216 | 866-498-1409 | http://www.energysavePA.com |
| PA | Penn Power (FirstEnergy utility) | Jennifer Rivera | jrivera@firstenergycorp.com | 610-921-6216 | 866-498-1409 | http://www.energysavePA.com |
| PA | PPL Electric Utilities | Diehl, Jessica | Jadiehl@pplweb.com | 484-634-3022 | 1-866-432-5501 | https://www.pplelectricbusinesssavings.com/rebates/lighting |
| PA | West Penn Power (FirstEnergy utility) | Rivera, Jennifer | <u>irivera@firstenergycorp.com</u> | 610-921-6216 | 866-498-1409 | http://www.energysavePA.com |
| SC | Duke Energy | Schielke, Greg | gregory.schielke2@duke- energy.com | 704-382-9606 | Not provided | http://www.duke-energy.com/FreeLEDs |
| SC | South Carolina Electric & Gas (SCANA) | Not provided | energyexperts@sceg.com | Not provided | 877-784-7234 | https://www.sceg.com/for-my-business/save-energy-and- money |
| SD | Xcel Energy | Volkert, Sherryl | sherryl.volkert@xcelenergy.com | 612-337-2140 | 800-895-4999 | http://www.xcelenergy.com/LightingDeals |
| TX | CenterPoint Energy | Drew Scatizzi | andrew.scatizzi@centerpointenerg y.com | 713-207-5618 | Not provided | http://www.centerpointenergy.com/en-us/business/save- energy-money/electric-efficiency-programs/for-builders- developers/high-efficiency-homes-program?sa=ho |
| TX | Xcel Energy | Volkert, Sherryl | sherryl.volkert@xcelenergy.com | 612-337-2140 | 800-895-4999 | http://www.xcelenergy.com/LightingDeals |
| UT | Rocky Mountain Power, Inc. | Blakesless-Kish, Monica | monica.blakeslee- kish@clearesult.com | 503-467-0966 | 800-942-0266 | http://homeenergysavings.net/homeowner/categories/in/utah? region=utah |
| VA | Appalachian Power | Kelly Marlowe | kballard@ameren.com | 540-985-2988 | 888-261-4567 | http://takechargeva.com/residential/products.aspx |
| VT | Efficiency Vermont | Morlino, Lauren | Imorlino@efficiencyvermont.com | 802-540-7701 | 888-921-5990 | https://www.efficiencyvermont.com/rebates |
| WA | Clallam County PUD #1 | Utility Services Dept. | utility.services.info@clallampud.ne | 360-565-3249 | Not provided | https://www.clallampud.net/residential-rebate-incentive- programs/ |
| WA | Clark Public Utilities | DePetris, Deborah | DDePetris@clarkpud.com | 360-992-3279 | 360-992-3355 | https://www.clarkpublicutilities.com/resources/reduce-energy- waste-at-home/ |
| WA | Pacific Power | Kramer, Jessica | JKramer@peci.org | 503-595-4435 | 800-942-0266 | http://homeenergysavings.net/homeowner/category/light-fixtures/in/california/light-fixtures |

| State | Partner Name | Contact Name | Email | Phone | Customer Hotline | Website |
|-----------|--------------------------------|----------------------------|---|--------------|---------------------|--|
| WA | Puget Sound Energy | Cann, Sarah | Sarah.Cann@pse.com | 425-424-6649 | 800-562-1482 | http://www.pse.com/lightingtogo |
| WA | Seattle City Light | Couto, Victor | victor.couto@seattle.gov | 206-733-9295 | 206-684-3800 | http://www.seattle.gov/light/homelighting/ |
| WA | Snohomish County PUD | Olson, Hillary | hjolson@snopud.com | 425-783-1742 | 425-783-1700 | www.smartrewards.snopud.com |
| WA | Tacoma Power | Tamura, Hollis | htamura@cityoftacoma.org | 253-502-8643 | 253-502-8377 | www.MYTPU.org/rebates |
| WA, ID | Avista Utilities | Humphrey, Rachelle | rachelle.humphrey@avistacorp.co <u>m</u> | 509-495-2099 | 800-227-9187 | https://www.myavista.com/bizrebates |
| WI | Dunn Energy Cooperative | Singerhouse, Jesse | housej@dunnenergy.com | 715-232-6240 | Not provided | http://www.dunnenergy.com/content/rebates-and-incentives |
| WI | Focus on Energy | Nate Warren | nathan.warren@aptim.com | 800-762-7077 | 800-762-7077 | https://focusonenergy.com/business |
| WI | Vernon Electric Cooperative | Maxwell, Dave | dmaxwell@vernonelectric.org | 608-634-3121 | Not provided | http://www.vernonelectric.org/content/rebates |
| WV | Appalachian Power | Marlowe, Kelly | kballard@ameren.com | 540-985-2988 | 888-261-4567 | http://takechargewv.com/residential/products.aspx |
| WY | Rocky Mountain Power, Inc. | Blakesless-Kish, Monica | monica.blakeslee- kish@clearesult.com | 503-467-0966 | 800-942-0266 | http://homeenergysavings.net/homeowner/categories/in/wyoming |